10 questions to ask a potential installer



ABGAL have put together some important questions to ask when getting a quote from a potential installer

	ABGAL	Other:	Other:
Does your manufacturer pattern their sails on CAD software?	\checkmark		
Are they able to create a 3D image of my sail if required?	\checkmark		
Do they have technology to show me the shadows of my shade, so I know I will be getting the shade in the correct spot?	\checkmark		
Do they use a plotter to mark out the shade sail?	\checkmark		
Do they cut individual cables for each side to provide better tensioning?	$\overline{\checkmark}$		
Do they use a hydraulic swagging press to fix of the cables for a nice, tight finish?	\checkmark		
Do they use a twin needle machine to sew the shades to provide a consistent distance between stiches?	\checkmark		
When transported are their sails boxed to protect them?	\checkmark		
Will they supply me with all the shades specifications once the sail is complete?	\checkmark		
Do they keep my sail specs on record in case I need a replacement? and for how long?	$\overline{\checkmark}$		